

CoreSite Launches the CoreSite Interconnect GatewaySM

- Accelerates Enterprises' Digital Integration -- Enables a Flexible Architecture -
- Simplifies Multi-cloud, Multi-location WAN -- Delivers a Fully Managed Solution -

Denver, CO –April 9, 2019 – CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced the launch of the CoreSite Interconnect GatewaySM or “CIG” solution.

Simplifying the Enterprise Digital Strategy

The CoreSite Interconnect GatewaySM offers enterprises a way to simplify and accelerate their digital integration by enabling a dedicated, high-performance interconnection solution between their cloud and network service providers, while establishing a flexible IT architecture that allows them to adapt to market demands and rapidly evolving technologies.

Leveraging CoreSite's Data Centers

The CoreSite Interconnect GatewaySM solution starts with CoreSite's scalable, secure, and reliable data centers, and directly integrates enterprises' WAN architecture into CoreSite's native cloud and carrier ecosystem using high-speed fiber and virtual interconnections. This solution includes:

- Private network connectivity to the CoreSite data center
- Dedicated cabinets and network hardware for routing, switching, and security
- Direct fiber and virtual interconnections to cloud and network providers
- Technical integration, 24/7/365 monitoring and management from a certified CoreSite Solution Partner
- Industry-leading SLA

Enabling Enterprises to Deliver Critical Applications to End Users

“With our CoreSite Interconnect GatewaySM, we address key challenges many enterprises are struggling with as they modernize their WAN architecture and integrate their digital strategy,” said Steven Smith, CoreSite's Chief Revenue Officer. “We offer customers a simplified and managed network solution that reduces latency, improves application performance, and provides a consistent end-user experience that is protected with an industry-leading SLA.”

CORESITE DATA CENTER



Delivering Benefits to Enterprises

With CoreSite's Interconnect GatewaySM, by simplifying and accelerating their digital strategies, enterprises can benefit from a network, performance, and capital investment and resources perspective.

NETWORK OPTIMIZATION

Identify deficiencies in the broader WAN architecture, resulting in an improved, modern design and reduced WAN costs.

BOOST APPLICATION PERFORMANCE

Reduce latency by an average of 40% from the public Internet, to deliver a consistent end-user experience.

OUTSOURCE HEADACHES

This fully managed solution allows customers to realize immediate benefits of outsourcing, including cost control, efficiency and compliance.

FINANCIAL AGILITY

Monthly billed solution means no capital investment costs and less financial risk.

Leveraging CoreSite's Solution Partners Program

One of the many benefits to CoreSite's Data Center customers, is its powerful Solution Partners Program. Synoptek, a leading managed service provider in the program, will collaborate with enterprises to implement the CIG solution.

"We're excited to partner with CoreSite's enterprise customers to implement this valuable turn-key service and navigate them through the challenges and resource requirements of managing and integrating a digital strategy," said Mike Bank, Synoptek's Vice President of Sales and Marketing. "Through the CoreSite Interconnect GatewaySM enterprises have a solution to help achieve their targeted technological, operational, and financial benefits."

Highlights/Key Facts

- [Cloud exchanges and peering](#) – Access the CoreSite Open Cloud Exchange® for one-to-many cloud access or benefit from connecting to the Any2Exchange® for Internet peering.
- [The CoreSite Interconnect GatewaySM Overview](#) (web page)
- [The CoreSite Open Cloud Exchange Explained](#) (video)
- [5 Reasons to Directly Connect your Hybrid Cloud Solution](#) (ebook)

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

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Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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