



CoreSite Announces Connectivity to Alibaba Cloud in Its Silicon Valley and Northern Virginia Data Center Campuses

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CoreSite customers can now directly access Alibaba Cloud services via the CoreSite Open Cloud Exchange

DENVER--(BUSINESS WIRE)--Jan. 17, 2018-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced the availability of connectivity to Alibaba Cloud, the cloud computing arm of Alibaba Group, via the [CoreSite Open Cloud Exchange](#) in [Silicon Valley](#) and [Northern Virginia](#).

Customers in Silicon Valley and Northern Virginia can now enjoy a dedicated network connection between their on-premise infrastructure and Alibaba Cloud's secure, reliable and scalable cloud platform. Benefits of direct connectivity to Alibaba Cloud include enhanced security, optimal network performance, and compatibility with the full suite of Alibaba Cloud services including Virtual Private Cloud (VPC), Elastic Compute Service and Object Storage Service. Importantly, the availability of streamlined access to Alibaba Cloud allows international customers to expand their cloud-based applications worldwide in an efficient and cost-effective manner.

"As one of the largest global cloud services providers, we are pleased to partner with CoreSite to extend the reach of Alibaba Cloud services," said Karen Lu, General Manager, Alibaba Cloud North America. "By leveraging the CoreSite ecosystem, we will be able to provide more customers access to our comprehensive worldwide suite of cloud computing services in order to help grow their businesses."

The CoreSite [Silicon Valley](#) portfolio is comprised of seven operational data centers, providing colocation solutions to one of the largest concentrations of Internet and technology companies in the world. More than 185 international and national carriers, social media companies, cloud computing providers, media and entertainment firms, and enterprise customers connect to do business in CoreSite's Silicon Valley data centers.

The CoreSite [Northern Virginia](#) data center portfolio includes multiple operational facilities—as well as property held for development—across [Washington, D.C.](#) and [Reston, VA](#). CoreSite's recent growth in the market, including the addition of [DC2](#) and [VA3](#), will create a total footprint of over 1,096,000 square feet of colocation data center space upon full build out. The customer community includes a diverse mix of government, financial services and cloud service providers, as well as domestic and international networks. With the growing importance of Northern Virginia as a global communications and enterprise hub, CoreSite provides flexible colocation and hybrid-cloud solutions for customers located in Washington, D.C. and the greater Northern Virginia area.

"As more and more enterprises demand dedicated, high-performance and scalable access to leading public cloud companies, we are thrilled to be able to offer our customers exciting new connectivity to Alibaba Cloud," said Ben Green, Vice President Sales, Network and Mobility at CoreSite. "Providing our customers with secure and reliable connectivity options to improve their business as they develop their hybrid/multi-cloud strategies is a key differentiator for CoreSite."

Alibaba Cloud is a member of the [CoreSite Marketplace](#), which provides a dynamic web-enabled interface, where CoreSite customers can learn of other service providers, how they can benefit from one another, and engage easily to support their IT strategy. These services include network providers, cloud on-ramps, managed service providers, and software providers. To learn more about Alibaba Cloud, visit coresite.com/marketplace/alibaba-cloud.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,200 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 430+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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