



CoreSite Announces Availability of VMware Cloud on AWS in Four Markets

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Enables enterprise-grade direct connectivity between VMware and AWS

DENVER--(BUSINESS WIRE)--Mar. 7, 2018-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced the availability of dedicated, private connectivity into VMware Cloud™ on AWS. VMware Cloud on AWS brings together VMware's enterprise-class Software-Defined Data Center (SDDC) software and elastic, bare-metal infrastructure from [Amazon Web Services](#) (AWS) to give organizations a consistent operating model and application mobility across private and public cloud resources. Direct connectivity to VMware Cloud on AWS is now available through fiber interconnections or through the [CoreSite Open Cloud Exchange](#) in four CoreSite markets, including [Boston](#), [Denver](#), [New York](#) and [Northern Virginia](#).

CoreSite is an AWS Advanced Technology Partner and is one of the first data center providers to offer dedicated, private connectivity to VMware Cloud on AWS, providing a high-performance hybrid infrastructure that enables customers to seamlessly integrate their on-premises VMware infrastructure with VMware Cloud on AWS resources. CoreSite customers that leverage direct connectivity to VMware Cloud on AWS will benefit from the scale, flexibility, performance and security of the AWS Cloud, while reducing network latency by more than 40% and reducing data transfer costs by as much as 70%.

Luke Norris, Chief Executive Officer at Faction, a CoreSite customer and VMware partner, commented, "As a leading managed-service provider offering VMware Cloud on AWS services, we chose CoreSite's secure, reliable data centers enabled with AWS Direct Connect to build high-performance, scalable hybrid cloud solutions for our customers."

"VMware Cloud on AWS provides customers a seamlessly integrated hybrid cloud offering that gives customers the SDDC experience from the leader in private cloud, running on the leading public cloud provider, AWS," said Mark Lohmeyer, vice president and general manager, Cloud Provider Unit, VMware. "Solutions such as VMware Cloud on AWS enable IT teams to reduce cost, increase efficiency, and create operational consistency across cloud environments. We're excited to work with partners such as CoreSite to enhance native VMware Cloud on AWS capabilities and empower customers with flexibility and choice in solutions that can drive business value."

"We are excited to be one of the first data center providers to offer our customers access to VMware Cloud on AWS, enabling secure and flexible cloud connectivity that can scale with their business demands", said Steve Smith, Senior Vice President of Sales and Marketing at CoreSite. "As a trusted provider of AWS Direct Connect since 2011, and an Amazon Partner Network (APN) Technology partner, we are pleased to expand the solutions we provide our customers by partnering with VMware."

About VMware Cloud on AWS

Delivered, sold and supported by VMware as an on-demand service, and running on elastic, bare-metal AWS infrastructure, VMware Cloud on AWS is powered by VMware Cloud Foundation™, the unified SDDC platform that integrates vSphere, VMware vSAN™ and VMware NSX® virtualization technologies. With the same architecture and operational experience on-premises and in the cloud, IT teams can quickly derive business value from use of the AWS and VMware hybrid cloud experience. For more information on the VMware Cloud on AWS partner ecosystem, visit: <http://cloud.vmware.com/vmc-aws>.

VMware, VMware Cloud, vSphere, Cloud Foundation, vSAN, and NSX are registered trademarks or trademarks of VMware, Inc. in the United States and other jurisdictions.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,200 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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