



CoreSite Achieves Amazon Web Services Networking Competency Status

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Provides customers with a set of specialized solutions for making connectivity easier and extending customer capabilities on AWS

DENVER--(BUSINESS WIRE)--May 7, 2018-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced it has achieved Amazon Web Services (AWS) Networking Competency status as well as Advanced Technology Partner status in the AWS Partner Network (APN). With the achievement of this new designation, CoreSite is able to provide a more robust portfolio of network solutions to assist its customers in adopting, developing, and deploying applications on AWS.

Achieving the AWS Networking Competency differentiates CoreSite as an Advanced APN member that provides specialized demonstrated technical proficiency and proven customer success with specific focus on Network Visibility and Management. To receive the designation, APN Partners must possess deep AWS expertise and deliver solutions seamlessly on AWS.

"CoreSite is proud to have achieved AWS Networking Competency status, providing our customers with efficient and seamless connectivity to the suite of AWS services," said Gerry Fassig, Vice President of Sales, Cloud & Hosting at CoreSite. "Through our collaboration with AWS since the initial Direct Connect deployments in Los Angeles in 2012, CoreSite remains committed to providing our customers direct and private connectivity to strategic cloud providers, increasing performance, reliability, and security in a cost-efficient manner."

AWS is enabling scalable, flexible, and cost-effective solutions from startups to global enterprises. To support the seamless integration and deployment of these solutions, AWS established the [AWS Partner Competency Program](#) to help customers identify Consulting and Technology APN Partners with deep industry experience and expertise.

AWS Direct Connect can be accessed in all eight of CoreSite's markets, through fiber interconnects or flexible on-demand connectivity through the [CoreSite Open Cloud Exchange](#). Additionally, CoreSite customers can connect through one of its network collaborations. AWS has deployed native AWS Direct Connect on-ramps in five CoreSite markets: [Los Angeles](#), [Silicon Valley](#), [Denver](#), [New York](#) and [Northern Virginia](#) – offering customers the full suite of connectivity options including 1G and 10G fiber interconnects or AWS Hosted Connections through the CoreSite Open Cloud Exchange. Native deployments provide the lowest latency connections with the fewest network hops – which delivers the most secure solution when building hybrid networks.

AWS is a member of the [CoreSite Marketplace](#), which provides a dynamic web-enabled interface, where CoreSite customers can learn of other service providers, how they can benefit from one another, and engage easily to support their IT strategy. These services include network providers, cloud on-ramps, managed service providers, and software providers. To learn more about AWS on CoreSite Marketplace, visit coresite.com/marketplace/amazon-web-services.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,250 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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