

CoreSite adds Microsoft Azure ExpressRoute Private Connectivity in the Silicon Valley and Northern Virginia Markets

December 3, 2018

CoreSite improves regional resiliency for the enterprise and connectivity providers

DENVER--(BUSINESS WIRE)--Dec. 3, 2018-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance data center and interconnection solutions across the U.S., today announced the availability of private connectivity to Microsoft Azure ExpressRoute cloud services at CoreSite's data centers in the Silicon Valley and Northern Virginia markets. Private connectivity enables customers and Microsoft Connectivity partners to access Azure ExpressRoute directly - at all available speeds - and build primary and/or redundant network architectures within the market through the CoreSite Open Cloud Exchange.

With the availability of direct access to Azure ExpressRoute in Silicon Valley and Northern Virginia, enterprise customers will benefit from improved network resiliency within the market, reduced network costs, and greater choice as to where to deploy hybrid cloud solutions. In addition, the availability of regional resiliency provides customers with enhanced network connectivity for business continuity and disaster recovery programs. Direct access to a cloud onramp via an edge node is the most effective means to ensure performance, reliability and optimal cost efficiency. Customers in CoreSite's other markets can also access Azure ExpressRoute via CoreSite's Open Cloud Exchange (OCX), an on-demand platform that enables CoreSite customers to discover and dynamically connect to any other customer through a single connection and an easy-to-use portal.

"We are pleased to be one of two multi-tenant data center providers in the United States to offer our customers expanded availability and improved resiliency options with direct connectivity to Microsoft Azure ExpressRoute," said Gerry Fassig, Vice President of Sales, Western Region & Strategic Cloud. "Direct and private connectivity to strategic cloud service providers like Microsoft is essential as digital transformation fuels higher demand for localized digital services at the edge."

Ross Ortega, Partner PM Manager, Microsoft Azure Networking at Microsoft Corp., said, "Our collaboration with CoreSite has allowed us to provide customers with the high-level interconnection and predictable global access they need to architect and deploy their hybrid clouds with a globally consistent experience. We are pleased to expand Microsoft Azure ExpressRoute connections, allowing more businesses in these growing markets to access these services through the CoreSite interconnection and data center platform."

Established in 2013, the CoreSite Open Cloud Exchange is one of the first exchange platforms of its kind, built to virtually unite enterprises, networks and cloud providers, including major public clouds such as Microsoft, AWS, and Alibaba Cloud. Unlike using the public Internet, the CoreSite Open Cloud Exchange establishes direct, secure, virtual connections—enabling more control, reliability, and security for your data. Additionally, CoreSite's user-friendly online portal allows on-demand access for CoreSite customers to interface directly to virtual cloud environments. Through individualized portals, customers maintain control of data in real time, providing the scalability and elasticity essential for cloud applications and one-to-many architectures.

The CoreSite <u>Silicon Valley</u> data center portfolio is comprised of seven operational data centers with an additional facility under construction, providing colocation solutions to one of the largest concentrations of Internet and technology companies in the world. More than 185 international and national carriers, social media companies, cloud computing providers, media and entertainment firms, and enterprise customers connect to do business in CoreSite's Silicon Valley data centers.

The CoreSite Northern Virginia data center portfolio includes multiple operational facilities across Washington, D.C. and Reston, VA. CoreSite's recent growth in the market, including the addition of DC2 and VA3, will create a total footprint of over 1,096,000 square feet of colocation data center space upon full build out. The customer community includes a diverse mix of government, financial services, managed service and cloud service providers, as well as domestic and international networks. With the growing importance of Northern Virginia as a global communications and enterprise hub, CoreSite provides flexible colocation and hybrid-cloud solutions for customers located in Washington, D.C. and the greater Northern Virginia area.

Additional Resources

Optimizing Network Connectivity for Microsoft Cloud(webinar)
Azure and ExpressRoute: Q&A with Microsoft's Jaime Schmidtke (blog)
How to Simplify Hybrid IT with Multi-Cloud Exchanges (webinar)

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse

developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

View source version on businesswire.com: https://www.businesswire.com/news/home/20181203005165/en/

Source: CoreSite Realty Corporation

CoreSite Realty Corporation

Carole Jorgensen
Vice President of Investor Relations and Corporate Communications
Carole.jorgensen@coresite.com