



## CoreSite Simplifies and Accelerates Digital Integration to AWS

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### – CoreSite Provides Ongoing Expertise as Enterprises Evolve and Optimize their Hybrid and Multi-Cloud Strategies –

DENVER--(BUSINESS WIRE)--Dec. 2, 2019-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today discussed its ongoing expertise and growing capabilities in simplifying and accelerating enterprises' digital integrations to AWS's services and benefits.

#### CoreSite's Strong Ecosystem and Expertise

Enterprises choose CoreSite to provide colocation and connectivity with optionality that helps them scale their infrastructures and applications efficiently in major metro markets, while providing direct connectivity to CoreSite's ecosystem of 775+ cloud, network and IT providers, including AWS, Azure, Google, Oracle, IBM, and Alibaba.

#### CoreSite's Ongoing AWS Relationship

CoreSite continues to grow its capabilities and help customers who are selecting AWS services. Currently CoreSite is recognized as an –

- AWS Advanced Technology Partner and Direct Connect Service Delivery Partner – Network, and
- for its AWS Networking Competency

CoreSite provides on-demand, hosted connections to AWS through the CoreSite Open Cloud Exchange–

- of up to 10Gbps in its Virginia, Silicon Valley, New York, Boston, Los Angeles and Denver markets,
- with hosted connections of up to 500Mbps in its Chicago and Miami markets

CoreSite also provides dedicated connections to AWS for 1Gbps and 10Gbps through fiber cross-connects –

- in its Silicon Valley, Los Angeles, New York, Virginia and Denver markets

#### CoreSite's Growing Capabilities

In May 2019, CoreSite announced it had increased its hosted connection capabilities with AWS of up to 10Gbps. In July 2019, CoreSite announced delivery of its Inter-site SDN connectivity between markets via the CoreSite Open Cloud Exchange. CoreSite's Inter-site solution is available in 1Gbps and 10Gbps capabilities, and enables customers to –

- access CoreSite's powerful national ecosystem,
- optimize multi-site configurations, and
- build a multi-region AWS cloud architecture

"We continue to increase our capabilities to help enterprises simplify and accelerate their digital integrations," said Steve Smith, CoreSite's Chief Revenue Officer. "By deploying direct, private connections with AWS, enterprises can achieve their targeted application performance to meet their end user needs, while improving security, reliability and total cost of ownership."

CoreSite is well positioned to grow its capabilities and expertise with AWS current and future services to help enterprises optimize their IT infrastructure, including AWS Outposts and VMware Cloud on AWS.

#### Additional Resources:

[5 Reasons to Directly Connect Your Hybrid Cloud Solutions \(PDF\)](#)

[The CoreSite Open Cloud Exchange \(video\)](#)

[The CoreSite Interconnect Gateway: The Key to Digital Transformation \(webinar\)](#)

#### Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of the Company's data centers in certain markets and any adverse developments in local economic conditions or the amount of supply of or demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition, including indirect competition from cloud service providers; failure to obtain necessary outside financing; the ability to service existing debt; the failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees

of future performance. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in its most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission.

#### **About CoreSite**

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit [www.CoreSite.com](http://www.CoreSite.com).

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