



Meet with CoreSite at Gartner Infrastructure, Operations and Cloud Strategies Conference in Las Vegas, NV

December 9, 2019

– Hear About How CoreSite Enables Enterprises to Optimize their IT Infrastructure –

– Helps Businesses Simplify and Accelerate their Digital Integrations –

DENVER--(BUSINESS WIRE)--Dec. 9, 2019-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., is meeting with enterprises at the **Gartner Infrastructure, Operations and Cloud Strategies Conference** this week. CoreSite will discuss with enterprises how to address their future business needs, power their innovation strategies, and end-user requirements, efficiently scale their IT infrastructures and applications, and leverage CoreSite's powerful ecosystem and ongoing new capabilities to stay ahead of their competition.

CoreSite Delivers on Gartner's Planned Approach* for the Enterprise, Addressing their IT Business Needs as Technologies Continue to Evolve

CoreSite helps businesses with their evolving IT Infrastructure, including services from its ecosystem of providers that enterprises need to design, plan and implement their IT infrastructure strategy, enabling them to remove the distance between data, applications, clouds, partners and users, resulting in increased performance and end-user satisfaction. CoreSite is well positioned to provide enterprises the environment they need to address their transformation and optimization initiatives by providing the components for a more agile, dynamic infrastructure that can be adapted as business requirements change, including:

- **High Speed, Lower Cost, "Internet Free" Cloud Connections**

CoreSite provides secure, direct connections to leading [public cloud providers](#) such as: AWS, Microsoft, Google, Oracle, IBM, Alibaba

- Direct connections provide as much as 44% reduced latency over the public internet and over 60% reduction in variability**

- **Simplified and Secure Network Access**

The [CoreSite Interconnect Gateway](#)™ enables enterprises to:

- Streamline and optimize network, hybrid and multi-cloud implementations with a fully managed solution
- Reduce latency by an average of 44%** and deliver a consistent end-user experience
- Bundled solution includes network hardware, colocation, monitoring, management and more

- **Multi-cloud Connectivity Points**

Streamline access and connectivity to service providers with the CoreSite Open Cloud Exchange®

- Established in 2013, the [CoreSite Open Cloud Exchange](#) is one of the first exchange platforms of its kind, built to virtually unite enterprises, networks and cloud service providers, enabling direct access to leading private and public cloud service providers, along with network and IT solution providers
- A one-to-many Ethernet connection to the cloud, purpose-built for the delivery of cloud-based IT resources and applications

- **Low Cost, Lower Latency WAN Design**

Leverage CoreSite [Inter-site SDN connectivity](#) between markets via the CoreSite Open Cloud Exchange. CoreSite's Inter-site solution is available in 1Gbps and 10Gbps capabilities, and enables customers to –

- Access CoreSite's powerful national ecosystem,
- Optimize multi-site configurations, and
- Build a multi-region cloud architecture

- **Highly Resilient Space and Power on an Opex Model**

CoreSite provides customers –

- Purpose-built portfolio of secure, reliable and high performance [data center campuses](#) in edge markets
- [Operational excellence](#), including "Seven 9s" across its platform of data center facilities, which raises the bar on an industry standard of "Five 9s"
- Exceptional data center controls and [compliance certifications](#) that deliver a consistent and comprehensive solution for supporting our diverse communities of interest in meeting a wide variety of United States regulatory and compliance requirements.

Visit Us at the Gartner Conference This Week

Stop by our booth, #461, at the **Gartner Infrastructure, Operations and Cloud Strategies Conference in Las Vegas, NV, from December 9th to**

12th and meet the CoreSite Team and learn about our full suite of products and services that support emerging technologies and enterprise innovation.

Additional Resources:

[5 Reasons to Directly Connect Your Hybrid Cloud Solutions \(PDF\)](#)
[The CoreSite Open Cloud Exchange \(video\)](#)
[The CoreSite Interconnect Gateway: The Key to Digital Transformation \(webinar\)](#)

**Colocation Cloud Interconnection Requires a Purposeful, Planned Approach, Gartner Research Published May 20, 2019*

***Calculations based on speed tests conducted by CoreSite of direct interconnection product vs. the public Internet and may not accurately reflect your performance improvements. These tests have not been independently verified by any third-party and should not be deemed to be an assurance or guarantee as to expected performance.*

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of the Company's data centers in certain markets and any adverse developments in local economic conditions or the amount of supply of or demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition, including indirect competition from cloud service providers; failure to obtain necessary outside financing; the ability to service existing debt; the failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in its most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

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